

CSF Financial Forecasting Tool - Draft



Forecasting Assumptions:

General Assumptions:

Total Members:	603 Lbs/Shr/Wk.
Lbs. Fish Bought/Shr./Week:	5
Avg. Price Per Pound:	4
Filleting Cost/Lb:	2
Fillet Yield/Lb.	40%
Labor-related Expenses:	35,480
Office/Other Expenses:	5,384

Member Mix Assumptions:

	Member #s	Deliv. Wks.	Member Price/Wk.	Member Price/Seas.	Revs./Seas	Gross Lbs./Week	Gross Lbs./Seas.	Net Lbs. Fillets
% Whole Fish, Full Shr.	11%	66	14	20	280	18,572	332	4,643
% Fillets, Full Shr.	21%	127	14	24	336	42,548	633	8,864
% Alternating, Full Share	1%	6	14	22	308	1,857	30	422
% Whole, Half Share	24%	145	7	20	140	20,261	362	5,065
% Fillets, Half Share	43%	259	7	24	168	43,561	648	9,075
Totals:	100%	603				126,799	2,005	28,070

Product Cost Assumptions:

	\$/lb.	\$/Season	Avg. Lbs./Wk./Shr.
Fishermen:	2.25	63,157	
Parent organization	0.75	21,052	3.33
Reporting/receiving shore side facility	0.25	7,017	
Trucking, bagging, sorting, devlivering costs	0.75	21,052	
Sub Total	4	112,279	
Filleting Costs (if applicable)	2	14,520	
Total Cost of Goods Sold:		126,799	

Gross Margin:

GFWA Shr. Avail. For Exp:	21,052
Total Gross Margin:	21,052

Expenses:

Labor-Related Expenses:	35,480	Assumes shore based partner pays for driver, truck, costs
Office/Other Expenses:	5,384	
Total Expenses:	40,864	

Net Income/Loss: -19,812

*** Numbers are used for example purposes only**